



Our Services

At Ascend Business Consulting our services are always tailored to match your needs. However, over years of working with clients with all sizes we have developed a consistent approach that works very well.

Getting to know you



The first part in any work we do always revolves around getting to know the people behind the business, including learning some of your personal objectives and challenges, so that we can make sure that as we work together we're able to stay well connected to your purpose.

Learning about your business



Once we know the key people we are working with, our next key activity is usually learning about your business in detail. We have a comprehensive approach to doing this which allows us to unearth information that may not have been obvious in the past and bring insights into what to focus on in the future.

Sometimes we might skip over this step and jump straight to helping you to make a key change in your business - however, if we do experience tells us that it's always worth coming back to look where your time, money and energies are going.

Improving the work



With a clear understanding of your business, making some structured improvements becomes possible. Again, we have a comprehensive approach to work with you and your team to bring the clarity that drives effectiveness and bring the detail your business needs to perform. And because our success is your success, we make sure that measures are in place to demonstrate the value of that changes that have been made.

Note: Our experience has been that between 80 and 90 percent of the time changes to the way work is done is all that is necessary to achieve peak performance in your business.

Changing systems



For the 10 to 20 percent of situations where systems are truly limiting performance, we will work with you to identify the best way to get value from what can be costly investments. Because we're confident we understand how things are working it becomes much easier to choose the best system for the job and then work with your team to make sure that any new systems bring improvements instead of frustration.

Note: Ascend never has (and never will) sell systems or software so when we recommend something you can trust that we believe it will support your business success.

When you approach Ascend for the first time, you are taking an action towards growing your business. In recognition of that, and to make good on our promise that we adopt your goals and challenges as our own, we offer a 30-minute telephone or Zoom discussion with no fee and no obligation.

Contact us today to discuss the next phase in the growth of your business.